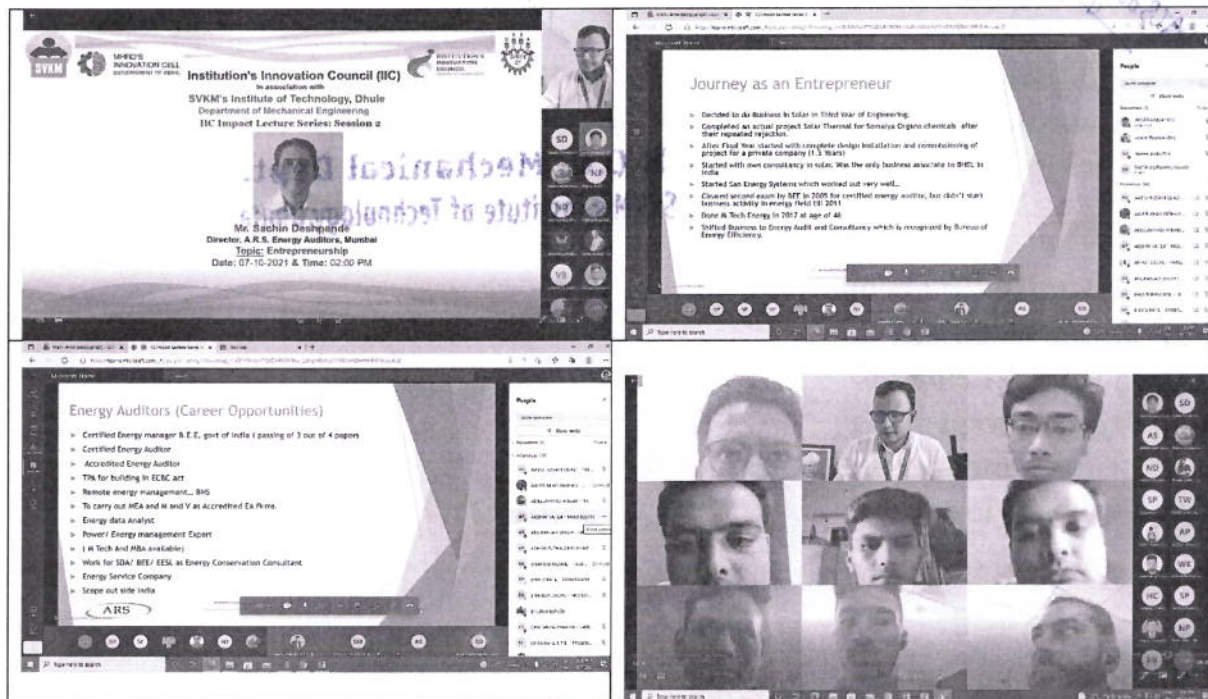


Event Report

Guest Lecture on “Entrepreneurship”

A guest talk on theme of “Entrepreneurship” was organized by department of Mechanical Engineering, SVKM’s Institute of Technology, Dhule in association with Institution's Innovation Council (IIC), on 07-10-2021 (Thursday) at 02:00 PM for undergraduate students and faculties of SVKM IoT, Dhule in online mode via Teams. Mr. Sachin Deshpande, Director, ARS Energy Auditors, Mumbai was guest speaker for event. Dr. Hitesh Thakare, HOD, Department of Mechanical Engineering, welcomed and introduced speaker to attendees. There were about 132 attendees comprising of students and faculties from the various departments of institute.



Snapshots of Event

Mr. Sachin Deshpande shared various milestones in his journey as a Graduate Engineer to Entrepreneur of successful venture, in his insightful and motivational talk. He also shared his experiences related to hurdles and opportunities that prospective Entrepreneurs may face during early phase of their ventures. The guest speaker also guided students regarding career opportunities in field of Energy



Auditing and management. Dr. Hitesh Thakare, Head of Mechanical Engineering department and Dr. Namra Joshi, IIC Convener thanked speaker for his fruitful interaction with students. The event received positive feedback from students and faculties. The attendees are given e- certificate of participation.

Date: 08-10-2021

Place: Dhule

Amol Badgujar

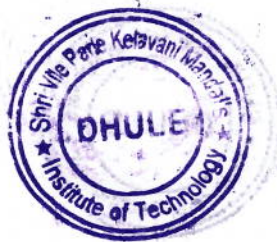
Dr. Amol Badgujar
Event Coordinator

Hitesh Thakare

Dr. Hitesh Thakare
HOD, Mechanical
H.O.D. Mechanical Dept.
SVKM's Institute of Technology, Dhule

Enclosures

1. Link to Video Lecture
2. Profile of speaker
3. Invitation Letter
4. Flyer of event
5. List of Participants / Attendance sheet
6. Feedback form



Link to Video Lecture:

https://svkmmumbai.sharepoint.com/:f:/s/all_staff_mech_svkm/ElyqgjzFCSRErU5O_g_B57EB2E99z-1m6IYBTFaHMHnaVg?e=Rg98wR





Shri Vile Parle Kelavani Mandal's Institute of Technology, Dhule

Approved by AICTE – New Delhi, Govt. of Maharashtra & DTE – Mumbai

SVKM/IOT/ADMIN/2021-22/83

Date: 05/10/2021

To,
Mr. Sachin Deshpande
Director,
A.R.S. Energy Auditors,
Mumbai


Subject - Invitation as a speaker for the webinar on the theme of entrepreneurship under the IIC Cell of SVKMs IOT, Dhule.


Dear Sir,


On behalf of IIC, SVKMs Institute of Technology, Dhule, we are inviting you as a speaker for the webinar on the "Entrepreneurship" on 07/10/2021 at 02:00 pm. Our institute established the Institution Innovation Council (IIC) Cell as per the norms of Innovation Cell, Ministry of Education, Govt. of India during IIC Calendar year 2020-21. The main objective of the IIC cell is to create a vibrant local innovation ecosystem and establish a functioning ecosystem for scouting ideas and pre-incubation of ideas. Develop better Cognitive ability for technical students MHRD promote higher education institutes. On the similar line from past two years, the institute runs the SIEC (Start-ups, innovation & entrepreneurship) cell to promote various innovation and incubation related activities among the society now under IIC cell we organized the series of webinar in collaboration with Mechanical Engineering department.

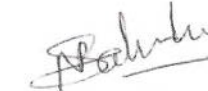
To have you as our guest speaker would be an honour to the people who will attend the webinar and the whole organization. We would like to hear your ideas on how you have overcome adversities in the past and turned them into success.

Thanking You

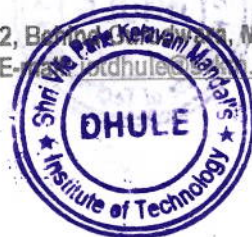

05/10/2021
Dr. Hitesh R. Thakare
HOD, Mech. Dept.


5/10/2021
Dr. Namra R. Joshi
Convener, IIC Cell


Dr. S. B. Randhavane
Vice-President, IIC Cell


Dr. Nilesh Salunke
President, IIC Cell

Campus: Survey No. 499, Plot No. 02, Baramulla, Mumbai – Agra Highway, Dhule 424 001
Maharashtra Tel: 02562-297801, E-mail: svkmiot@svkmiot.ac.in website: www.svkm-iot.ac.in





Mr. Sachin Siddheshwar Deshpande

DOB 16/02/1971 **Nationality:** Indian **Gender** Male

Mobile : +91-7507184478 (India)

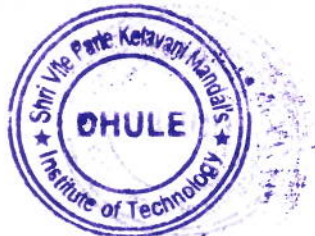
Email: sachin.ameya@gmail.com

Summary

An Entrepreneur from 24 years, running multiple businesses while having national & International consultancy experience in Development, Deployment, management and financing of various projects in Energy Efficiency, Clean Energy and Sustainability with the government as well as in the private sector. The inception of a career with establishing a company with services in Installation, DPR, EPC & PMC of Solar Thermal and with successful installations of 500MW projects in absolute. Diversified business under another Banner of A.R.S. Energy Auditors providing services such as Detailed Energy Audits, PAT Audits, Carbon Footprinting and Sustainability, Electrical Safety Audits, Water Audits and Clean Energy solutions Sustainability across the sectors such as Thermal Power Plant, Iron and Steel, Textile, DISCOMS, Hotels and Commercial Buildings, Pharmaceuticals, Pulp & Paper, Cement, Refineries, Chemical, etc which is an accredited energy audit firm under Bureau of Energy Efficiency, Ministry of Power, GOI.

Education, Certifications and Memberships

Year	Degree/ Membership obtained	Institute
2020	Certified Energy Manager	The Association of Energy Engineers (AEE- USA)
2020	Corporate Sustainability Strategy Certification	DQS Holding GmbH, Germany
2020	Carbon Footprint	TUV Nord India Ltd
2020	Industrial, Electrical and Fire Safety Training Certificate	National Productivity Council
2017	Accredited Energy Auditor	B.E.E., Ministry of Power, Govt. of India.
2017	Master of Technology (Energy)	Pune University, India.
2017	Fellow The Institution of Engineers	The Institution of Engineers
2015	ISO 50001- Lead Auditor	British Standard Institute (BSI)
2014-15	PCRA External Faculty	Petroleum Conservation Research Association (PCRA)
2014	Consultant for Power Sector	REC Power Distribution Ltd (Ministry of Power, Govt. India.)



Year	Degree/ Membership obtained	Institute
2009	Fellow of Institution of Valuers	Institute of Valuers.
2005	Chartered Engineer	Institute of Engineers India
2005	Certified Energy Auditor	B.E.E., Ministry of Power, Govt. of India.
1999	Solar PV Technician	IIT Madras
1992	Bachelor of Engineering	Pune University, India.

Career Profile

A.R.S. Energy Auditors, Mumbai, India

Chief Consultant / Co-Founder

Jan 2009- Till Date

Executive role with mentorship to the organization in lead generation, market analysis, mapping potential short term and long term goals, critical thinking and development of strategies for the revenue stream, building joint ventures for projects with Multi-national companies across the globe, Research and implementations of upcoming technologies and methodologies in energy efficiency, Training and capacity building programmes for organizations, critical thinking, and identification of energy-saving potential across the industries, Energy System procurements, designing, consultancy and finance.

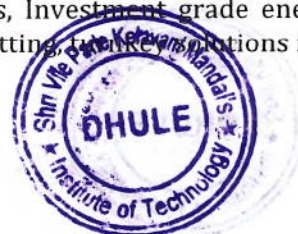
Awards and Empanelment

- A.R.S. Energy Auditor is empaneled with the Bureau of Energy Efficiency Ministry of Power as an Accredited Energy Audit Firm (EmAEA) under Perform Achieve and Trade Scheme. (EmAEA-60).
- A.R.S. Energy Auditor is also empaneled with Maharashtra Energy Development Agency (MEDA) as Class A Energy Audit Firm.
- First in the 13th State Level MEDA Award for Best Energy Audit Firms in the state of Maharashtra (2018).
- Third in the 12th State Level MEDA Award for Best Energy Audit Firms in the state of Maharashtra (2017).

Projects (Relevant Experience)

Energy Audit, Sustainability, and Carbon Footprinting of Industries.

Conducted Detailed Energy audit of more than 700 companies in the absolute in the capacity of Project Lead with reduction of CO2 Emission by 2,18,589 Tonnes by identification energy savings by efficiency, Renewable Energy, Turnkey Solutions, promotion of Energy Efficient equipment's, consultancy in ESCO Projects and sustainability. The Industries covered during are Thermal Power Plants, Iron and Steel, Textile, Glass, Cement, Pharmaceuticals, Chemical, Hotels and Commercial Buildings, Ceramics, Paper and Pulp, Municipal Corporations, DISCOM's railways, etc. The detailed energy audit consists of utility performance study, performance testing, process and operation study, the listing of potential energy-saving opportunities with quoting of investment and forecasting savings, Investment grade energy audits. It also includes process solutions, DPR, PMC, retrofitting, and Key Performance Indicators for various industries.



Energy Management System or building management solutions consultancy which includes identification of critical factors, custom made solutions for energy monitoring based on levels, set alarm factors, etc.

Participating in a role of Principle investigator for Horizon 2020 a joint program with the European Union on India with 14 Institutions from both countries allotted with seven work packages which include Development for carbon-neutral urban practices, urban energy network, innovative business models, District Cooling network, policy, etc wherein a role as principal investigator for the development of knowledge products and Knowledge dissemination, etc under finalization stage on behalf of Sustainable Energy Resource Institute

Carbon footprinting

Carbon Footprinting Validation of GHG emissions indirect and direct emissions. Validation and guidance on GHG inventorisation approach and hand-holding on data collection methodology from the perspective of ISO 14064 and GHG protocol, Preparation of carbon strategy and management plan and identification of opportunities for GHG emission reduction, Roadmap for achieving carbon neutrality as per PAS 2060 and training and capacity building of industries on corporate carbon footprint.

Role of Senior Consultant for World Resource Institute (WRI) Mexico for development of sustainable carbon-neutral Urban energy practice in India which includes the development of team, methodology and plan of action, monitoring implementation of the same, decarbonization, including leading strategy, Lead the generation and evaluation of strategic solutions Leverage institute strengths in related work areas, develop a scaling and fundraising strategy for the long-term institutionalization of this practice. The role is kept on hold by the institute due to pandemic situations.

Certification on Carbon Footprint by TUV Nord India Ltd.

Projects:

Endline Surveys for J-PAL South Asia in Surat, Ahmedabad, Ankleshwar, Gujrat, India. (For Total 250 Industries-Textile, Chemical, Foundry Sector)

The project involved the preparation of all the necessary formats baseline studies, Energy Audit, End line Studies, Collection of Data and Verification, Actual audits, Preparation of Checklist, Data Analysis, Solutions for sustainable financial proposal for energy conservation measures and reporting on a daily, weekly, monthly basis to JPAL (MIT-USA)

Baseline Studies of Vapi Cluster for UNIDO Gujrat, India.

Project Head, Baseline Studies of Vapi Cluster, Preparation of Data format, Cluster Visit, Capacity building program of 80 units each in Textile, Chemical and 42 other Industries and Collection of data for each Industry. Energy audit of 15 Industries and DPR for baseline scoping study. Preparation of Investment grade Energy Audit Report.

Baseline Audit of 25 Five star Hotels in Maharashtra and Goa under PAT Scheme for BEE Govt. of India

Project Manager, Co-ordination with central agency, scrutiny and regulation implementation, conducting workshops across the cluster in Maharashtra and Goa.



The role includes a detailed study of benchmarking of the hotel as per BEE Guidelines and PAT Rules 2012, consulting Energy Efficiency measures and preparation of IGEA Report (Investment Grade Energy Audit Report). The study includes data collection and verification of Building Envelope, Fuel and Energy Consumption pattern, Utility performance such as HVAC system, Hot Water System, Lighting, Water Consumption, DG and Sewage treatment. Preparation of Detailed Expenditure Report covering Raw material costing, fuel costing, energy costing, O&M Costing, etc with business forecasting depending upon financial strength.

Energy Conservation Study of 540 Pumps in Jaipur City and Preparation of IGEA Report with baseline study with Job Cards (For AMRUT Scheme) for PricewaterhouseCoopers

Baseline Study, Detailed Energy Audit for all the pumping station, preparation of a detailed feasibility study including financial model, detail scope of work, R&M requirements, Reduction in O&M Costs, Estimated Project Costs, Technical applications, performance parameters, facilities required like infrastructure, estimated revenue stream PPP Structures, Execution Plan.

Kolkata, Vadodara and Ahmedabad Municipal Corporations Investment grade pumping audits for Development Enviroenergy Services DESL

Investment-grade pumping audit for Municipal Corporations of Kolkata, Vadodara and Ahmedabad for all pumping stations covering more than 2500 Pumps which includes evaluation of performance efficiency, detailed feasibility study and financial models for investment, O&M Costing, and projects costs

Detailed Streetlight Audit for Energy Efficiency for Meghraj Capital Advisors Pvt. Ltd. Kanpur

Preparation of streetlight fixture/inventory through GPS Mapping, identification of replaceable/retrofitable street light fixtures locations and establishing energy baseline through detailed energy audits and lighting audits for Kanpur, Thane & Panaji with investment and potential financial savings Total order value of the contract was INR 27 lakhs.

Monitoring and Verification Audits of 09 Designated Consumer under PAT Scheme Cycle 2 of BEE Govt. of India

Team Leader, Compliance monitoring according to PAT Rules 2012, Co-ordinating with Plant Heads and BEE officials, Preparation of Checklist for Documents for PAT, Verification for Energy Fuel consumption, generation, raw material with supporting documents, Sector-Specific Performa Verification, and setting SEC with Normalization factors for an assessment year, Assigning Energy Saving Certificates (ESCCerts 1 ESCert =1MTOE) in the format of Form B according to PAT Guidelines under Energy Conservation Act 2001.

PAT Check Verification Audit under PAT Cycle 2 for BEE Govt. of India for 4 Designated Consumers in Thermal Power Plant and Iron and Steel Sector

Team Leader, Validate the activities are under the PAT Rules 2012 and compliance, issue or purchase Energy Saving Certificates according to PAT Rules, co-ordination with Bureau of



Energy Officials and Issue of Form C, and checking the fulfillment of compliance in every way.

UNDP-Baseline Measurement Studies and Endline studies including audit for 14 steel rolling mills in India for NPC

Project Associate, in the capacity of senior consultant. To assess the present level of electricity and coal consumption and specific energy consumption for steel rolling mills. Establishing specific energy consumption with energy audit and recommendation of energy-saving potential with investment and Payback calculations. Preparation of investment-grade energy audit report in Rolling Mill Sector

Energy and Resource Mapping for SME Cluster in Vapi (Paper) and Jalna for 60 Units and Energy Audit for 20 Units for Bureau of Energy Efficiency.

Project Leader, Baseline Data Collection, and benchmarking industries comparison with national and international standards, conducting a detailed energy audit, preparation of investment-grade energy audit reports for each unit, feasibility study of the implementation of state of the art technology in the units.

Level 3 Water Audits and CGWA Compliance water Audits

Team Leader, Preparation of checklist for a water audit, evaluation of water consumption scenario, establishing water mass balance, water leakages identification, plotting out water-saving projects, water quality assessment, water pumps and motor performance evaluation, opportunities in rainwater harvest, recycling water, solution for the water management system, preparation of the detailed report.

Water audits for Federation of Indian Chambers of Commerce and Industry (FICCI) and NPC (National Productivity Council) under CGWA compliance for Godrej and Boyce Limited, Mahindra and Mahindra, Cipla Ltd Sikkim, John Deere India Pvt Ltd, Adani Wilmar Pvt Ltd, Sulzer India Pvt Limited, Indapur Dairy and Milk Products Ltd, etc.

Water audits carried out at Asia biggest Cement Plant (1.2 Million KL of water per year consumption), Commercial Buildings, and Educational Institutions)

Carried out Detailed water audit at BITS PILANI (Hyderabad Campus and saved Rs. 1.65 Crore annually for the institution.)

Impact Assessment for Groundwater with Modelling

Impact assessment study as per the CGWA guidelines for Critical, semi critical and Exploited zones categorized by CGWA. Which includes Hydrogeology study, ground water level survey throughout buffer zone, Aquifer Test, Water quality study, impact on the hydrogeology, socio economic impact, Groundwater flow etc around 5 Sq Km radius area from plant sit. It also includes modelling study which include developing conceptual model primarily, then to develop a numerical model which will include groundwater data analysis , using boundary conditions and variable conditions etc. Submission of Impact Assessment Study report with modelling study to CGWA for Plant, in compliance to apply NOC on groundwater abstraction by the Plant.



International Experience

Carried out a detailed energy audit study and feasibility study for the installation of renewable energy for the plants, with the preparation of detailed investment grade reports.

Due-diligence, market analysis, technical support, and vendor finalization for implantation of energy-saving recommendations for the plants.

Malaysia- Evaluation of Proposed power plant capacity for cement plant-**2 Nos.**

China - Detailed Energy Audit of AMCOR International (Packaging Industry)- **4 Nos**

Thailand - Detailed Energy Audit of AMCOR International (Packaging plant) -**2 Nos**

Australia - Detailed Energy Audit of AMCOR International (Packaging Industry)- **2 Nos**
and Mars Petcare (12000 Tonne Food Production Capacity

Renewable Energy

Solar Thermal and PV

Successfully installed more than 500 MW of solar thermal and PV in absolute. Hands-on experience in structure installation, design, and fabrication, DPR, PMC & EPC of Solar Thermal. Experience in consultancy to solar PV projects which include Pre-Bid Engineering, feasibility studies, RfP documentation and Bid Evaluation, Design and Development, Construction Monitoring, Quality Assessment & Plant Testing.

Sole Executive Business associate of BHEL a PSU in renewable energy projects, for Six years in PAN India. Business development and actual implementation of renewable energy projects where 30% additional target was achieved every year than the set target.

Design Conceptualization and actual installation of various large scale solar thermal and PV projects in India. Solar PV consultancy for 12 MW Solar PV for the private pharmaceutical industry which also includes BOQ, Vendor Finalizations, feasibility studies, market analysis, study for financial institutions and also for Mazgoan Dock, Shipbuilding company of GOI.

Key Clients: BARC, BHEL, ACG Pvt Ltd, Mazgoan Dock Shipbuilding Company. IIT Bombay Campus, ACC Cement Building Mumbai, Onida Wada, etc

Wind Energy

Installed a Vertical Axis Turbine wind energy system for "EnerDynamics Inc." (USA) at Madhopur Village in Madhya Pradesh India with a back up of 2 KW Solar Plant leading



the village energy consumption to completely clean. This includes the design of structures and installation of Vertical Axis Wind turbine Vanes at 45m altitude.

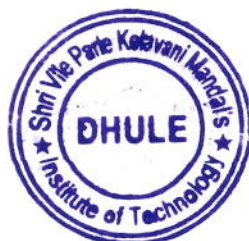
Installation for EnerDynamic Systems Inc, world's first of its kind, with USD 2 Million (INR 13-14 Cr) as NDA was signed.

Valuation, Due-Diligence, and ISO 50001 Lead Auditor

- The government approved valuer for the plant and machinery field. Valuation work for more than Rs 15-20 Crores carried out.
- Due Diligence for Mahindra Sanyo Khopoli Steel Plant which includes Feasibility Studies, Funds allotment, Vendor Finalizations, the formation of contract agreements for ESCO Contracting, market and financial analysis, mapping for financial institutions for the implementation of Rs 120 Cr Energy Saving worth of Project Implementation.
- ISO 50001 Lead Auditor and Energy Management work carried out for many industries. Policymaking, plan for communicating, policy in an organization, target setting, monitoring methodology, data analytics and techniques, etc.

Regulatory Matter Experience

- Appointed as Senior Energy Consultant for Stated Designated Agency JREDA under the Ministry of Power Govt. of India. Role to monitor Energy Efficiency in the state of Jharkhand (Population 3.2 Crore People), policy regulations, sustainability, target setting and monitoring clean energy installation in the state.
- RECPDCL (GOI) : Empanelled as Senior Consultant for Cluster A Distribution activities such as Survey, Cost Data studies, standardization, Modernization, system improvement & DPR preparation Prepaid Metering project formulation & implementation Evaluation & Impact studies Energy Audit/ efficiency & conservation studies Safety audit of Distribution network Capex study & Tariff determination /Audits, AT&C Losses and measures for reduction Demand Side Management Bid Process Management & Agreement formulation Electricity Regulations /Policies Advisory ARR assessment & filing, Revenue collection models/ Franchisee Grounding System Design & development Transient Network Analysis (TNA) study Up-gradation, Modernization & Augmentation of Power System Issuing Licences for transmission, distribution and trading of electricity Project Planning / engineering / development/ Management Preparation of perspective plan for the expansion to meet demand projected for the area/utility, study of existing electrical network Protection and Control System Design, Optimization and validation studies.
- Clean fuel technology assessment for PCRA (Ministry of Petroleum, GOI) as a faculty and guiding GOI for making it an integral part of policymaking.
- Strategy Development, Planning, and Execution of complex and huge projects like "Energy Efficiency improvement in SME's in India. (Project by UNDP, Australia Aid driven by NPC (GOI)).



Training and Workshops

- Refresher Training Course for BEE (Conducted 12 Batches Complete Training). Certificate attached a prestigious program for BEE which is to certify Energy Auditors and Energy Managers in India as per Energy Conservation Act 2001 Law
- Full day energy conservation workshop in more than 30 organizations, industries, commercial organizations, hotels, engineering Colleges in Maharashtra.
- Four/Six/ Eight days training in regulatory matters, compliances in power plants
- Full-Day workshop of 25 Five Star Hotels on Energy Efficiency and PAT Scheme.
- 130 Full day training in energy conservation and audits for Petroleum Conservation Research (PCRA) ITP programmes.
- Full-day Training programs for Gujrat Energy Development Agency (GEDA) for Educational Institutes and Colleges, more than 80.
- Four no. of energy management training for (ISO 50001) as a lead auditor.
- Energy auditing instruments training in ten Engineering colleges.
- Three Days of complete training program in energy conservation for Mining Professional at Nagpur.
- Three Days of complete training program in energy conservation for Steel, Refineries, and Power Plant sector professionals.
- Centre of Excellence for Two Degree Engineering Colleges.

Patents and Publications

Patent

Parabolic Solar Rays Concentrator with heat absorption using water or oil for heat absorption.

Issued: July 25, 2010 (in. 1871/MUM/2010).

Publications.

Publication of Technical Manuals on Energy Efficiency in Mechanical and Electrical utilities for Diploma in Engineering and ITI curriculum in the state of Maharashtra.

Reference

Mr. T. Shankarnarayanan. (BEE Accredited Energy Auditor, B.E. Electrical)

Designation : Ex. Director, National Productivity Council (NPC), Mumbai

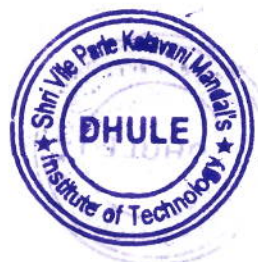
Mobile No : +91 9423984975.

Email ID : kongusankar@rediffmail.com



Summation

- Experience with Energy Conservation, Energy Audits, Planning, Policymaking, Regulatory matters, Sustainability and Environmental Research over 29 years
- In a role as a lead for big assignments in clusters involving many stakeholders in energy efficiency assessment and impact studies (Eg: J-PAL South Asia, for MIT USA, UNIDO, BEE)
- Participating in a role of Principle investigator for Horizon 2020 a joint program with the European Union on India with 14 Institutions from both countries allotted with seven work packages which include Development for carbon-neutral urban practices, urban energy network, innovative business models, District Cooling network, policy, etc wherein a role as principal investigator for the development of knowledge products and Knowledge dissemination, etc under finalization stage on behalf of Sustainable Energy Resource Institute.
- Strategy Development, Planning and Execution of complex and huge projects like “Energy Efficiency improvement in SME’s in India. (Project by UNDP, Australia Aid driven by NPC (GOI)).
- Working on complex assignments in China, Thailand, and Australia, etc for a leading company for an energy assessment and planning an overall reduction target setting across 182 plants worldwide. It includes analyzing the energy data, to carry out sample audits, to prioritize plants to be assessed based on the overall rating system, to prepare a plan of action and to develop a monitoring mechanism & impact assessment.
- Worked with cross-sector and multi-stakeholder partnerships projects. Have been in the role of Lead Auditor with Consortium of TUV India Nord, EY, and PWC, etc. The complex assignment of PWC for Jaipur Municipal Corporation which involved Investment Grade Audit of 512 Pumps at 146 Pumping stations across the Jaipur City, Communicating with Executive Engineers of the Public Works Department, Team Management, getting Job Card Signed, compiling reports, with all site certificate of completion from various stakeholders such as EESL, ADB, Municipal Corporation, etc. The Investment Grade report containing analysis and energy efficiency recommendations of 5323 pages error-free document was prepared.
- Good Communication and planning Skills were demonstrated during the assignment of J-PAL (MIT, USA Project) wherein 350 Small and Medium Enterprise (SME) within the state of Gujrat were to be communicated for voluntary involvement in the project. It was a successful event, where we conducted workshops, capacity building programs across the state of Gujrat with meticulous planning for voluntary involvement in the Energy Efficiency Program. A similar Project for UNIDO in Vapi Cluster Gujrat comprising of 200 SME units was conducted.
- Conducted more the 110 Full day workshops in Energy Conservation, Clean Energy planning, Bio Fuels, Financial Models for SME’s for PCRA (Ministry of Petroleum, GOI). Four/Six/Eight days training in regulatory matters, compliances in power plants, Refresher Training Courses a prestigious program for BEE which is to certify Energy Auditors and Energy Managers in India as per Energy Conservation Act 2001 Law.
- Senior Consultant Intellestay Hotels Pvt Ltd for MEP for properties across pan India which included Amritsar, Nagpur, Himachal Pradesh, Assam, Kolkata, etc where carrying MEP Audit, suggesting most economically viable solutions, alternative feasible solutions to result in low operation costs, a study of water heating and cooling system and electrical system. Preparation of report for each property with critical recommendations and observations based on technical and financial analysis.

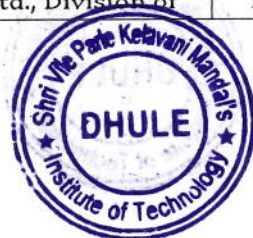


Major Clients

Name of Assignment	Year	Client Name	Role	Type of Industry
BEE PAT Scheme –Mandatory Energy Audit (MEA)				
MEA of DB Power Ltd (600*2 MW)	March 21	DB Power Ltd, Chattisgarh	Project Head	Thermal Power Plant
MEA of MPPKVVCL Indore DISCOM	Mar-20	Madhya Pradesh Paschim Kshetra Vidyut Vitran Company Limited (MPPKVVCL), Indore	Project Head	DISCOM
MEA of Taj Village Resort, Goa	Jul-20	Hotel Taj Holiday Village Resort & Spa, Goa	Associate Consultant	Commercial Buildings : Hospitality
MEA of Torrent Power Gujrat (400*4 MW)	Aug-15	Torrent Power Gujrat	Project Head	Thermal Power Plant
MEA of C.E.S.C. Power Plant Kolkata	Sep-15	C.E.S.C. Kolkata	Project Head	Thermal Power Plant
MEA of Raj West Power Limited (RWPL) [8 X 135 MW], Barmer	Dec-18	[8 X 135 MW]	Project Head	Thermal Power Plant
		Raj West Power Limited (RWPL), Barmer		
MEA Usha Martin Pvt Ltd Jamshedpur	Nov-15	Usha Martin Pvt Ltd Jamshedpur	Project Head	Integrated Steel
BEE PAT Scheme – Monitoring and Verification (M&V) Audit PAT Cyle 2				
M&V Audit Of Trombay Thermal Power Station (Unit-07)	Jun-19	Tata Power Company Limited, Trombay. (Unit-07)	Team Leader	Thermal Power Plant
M&V Audit Of Trombay Thermal Power Station (Unit-05,06&08)	Jun-19	Tata Power Company Limited, Trombay. (Unit-05,06&08)	Team Leader	Thermal Power Plant
M&V Audit of Century Enka, Bhosari Plant	Aug-19	Century Enka Limited, Bhosari, Pune Division	Team Leader	Textile : Fibre



Name of Assignment	Year	Client Name	Role	Type of Industry
M&V Audit of Eurotex, Kolhapur Plant	Aug-19	Eurotex Industries And Exports Ltd., Kolhapur Division.	Team Leader	Textile : Spinning
M&V Audit TATA Steel BSL Khopoli	Aug-19	TATA Steel BSL Ltd Khopoli	Team Leader	Iron & Steel : SPU
M&V Audit of JSW Steel Coated Products, Kalmeshwar, Nagpur	Jul-19	JSW Steel Coated Products, Kalmeshwar	Team Leader	Iron & Steel : SPU
M&V Audit of JSW Coated Steel Plant, Tarapur	Jul-19	JSW Steel Coated Products Limited, Tarapur Division	Team Leader	Iron & Steel : SPU
M&V Audit of JSW Coated Steel Plant, Vasind.	Aug-19	JSW Steel Coated Products Limited, Vasind Division	Team Leader	Iron & Steel : SPU
BEE PAT-Baseline Data Collection & Verification Audit				
BEE PAT-Baseline Data Collection & Verification Audit for PAT-VI for Group 'I' Commercial Buildings Hotels Maharashtra & Goa. (24 Nos of Hotels)	2019-20	Bureau of Energy Efficiency	Team Leader	Hotels and Commercial Buildings
Detailed Energy Audit				
Investment Grade Detailed Energy Audit of Mahindra Sanyo Special Steel Ltd., Khopoli	Oct-18	Mahindra Sanyo Special Steel Ltd., Khopoli	Team Leader	Iron & Steel : SPU
Detailed Energy Audit Of ACG Associated Capsules Private Limited, Pithampur	Mar-19	ACG Associated Capsules Private Limited, Pithampur	Team Leader	Pharmaceuticals
Detailed Energy Audit of Modern Insulator Ltd., Abu Road	Jun-18	Modern Insulators Ltd., Abu Road, Rajasthan	Team Leader	Ceramic
Detailed Energy Audit of Rajshree	Dec-17	Rajashree Polyfilm Ltd., Division of	Team Leader	Textile : Fibre



Name of Assignment	Year	Client Name	Role	Type of Industry
Polyfilm Ltd, Bharuch		Century Enka Ltd, Bharuch		
Detailed Energy Audit of Can-Pack India Pvt. Ltd. , Glass Bottle Plant Branch, Aurangabad	Dec-18	Can-Pack India Pvt. Ltd. , Aurangabad	Team Leader	Glass: Bottling
Detailed Energy Audit of Voith Paper Fabric India Ltd., Faridabad	Oct-16	Voith Paper Fabrics India Ltd., Faridabad	Team Leader	Textile: Fibre
Detailed Energy Audit of Siemens Goa EA & MV Plant, Verna	Nov-17	Siemens Limited, Goa Works EA & MV Plant, Verna	Team Leader	Electric Switchgear & Relay
Detailed Energy Audit Report Of Taj Lands' End, Mumbai	Mar-19	Siemens Limited, Mumbai	Team Leader	Commercial Building ; Hospitality
Detailed Energy Audit Report Of Taj Mahal Hotel, New Delhi	Mar-19	Siemens Limited, Mumbai	Team Leader	Commercial Building ; Hospitality
Detailed Energy Audit Report Of Taj Palace, New Delhi	Mar-19	Siemens Limited, Mumbai	Team Leader	Commercial Building ; Hospitality
Detailed Energy Audit Report Of Taj MG road, Bangalore	Mar-19	Siemens Limited, Mumbai	Team Leader	Commercial Building ; Hospitality
Detailed Energy Audit Report Of Taj Fort Aguada	Mar-19	Siemens Limited, Mumbai	Team Leader	Commercial Building ; Hospitality
Detailed Water Audit and Impact Assessment Study for Groundwater Modelling				
Water Audits under CGWA Compliance	Jan-21- Feb-21	For FICCI 1) Cipla Unit 1 and 2 Sikkim. 2) Lupin Ltd Sikkim India 3) Dabur Tejpur India 4) Dabur Narendrapur	Team Leader	Pharmaceutical and Confectionary
Water Audits under CGWA Compliance	Feb-21 to June 21	For NPC 1) Godrej and Boyce Ltd	Team Leader	Automobile, Chemical, Specialized



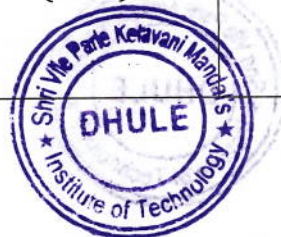
Name of Assignment	Year	Client Name	Role	Type of Industry
		2) Mahindra and Mahindra 3) Adani Wilmar Pvt Ltd, 4) Indapur Dairy Products and Pvt Ltd 5) Jolly Boards Pvt Ltd. 6) Universal Starch Chem Pvt Ltd 7) Mordes Food Pvt Ltd 8) Sunshine Paap Tech Pvt Ltd.		Engineering, Confectionary
Impact Assessment with Groundwater Modelling Study under CGWA Compliance	June 21	Indapur Dairy and Milk Products Pvt Ltd	Team Leader	Dairy and Dairy Products
Water Assessment Report of Shree Cement Limited, Beawar Plant	Dec-19	Shree Cement Limited, Beawar Plant	Team Leader	Cement
Water Assessment Report of Shree Cement Limited, RAS Plant	Dec-19	Shree Cement Limited, RAS Plant	Team Leader	Cement
Water Assessment Study Birla Institute of Technology and Science Pilani, Hyderabad Campus	Mar-18	Birla Institute of Technology and Science Pilani, Hyderabad Campus	Team Leader	Commercial Buildings : Institute
Water Assessment Study Godrej & Boyce Manufacturing Company Limited, Interio Division, Shirwal	May-16	Godrej & Boyce Manufacturing Company Limited, Interio Division, Shirwal	Team Leader	Furniture Manufacturing
Street Lighting Design Audit				
Detailed Project Report Of Lighting System Energy Efficiency Improvement, For	Mar-18	Maharashtra Energy Development Agency (MEDA)	Team Leader	Commercial Buildings:\



Name of Assignment	Year	Client Name	Role	Type of Industry
Renukadevi Sansthan, Mahurgad				
Detailed Project Report Of Lighting System Energy Efficiency Improvement, For Ramtek Devsthan, Nagpur	Mar-18	Maharashtra Energy Development Agency (MEDA)	Team Leader	Commercial Buildings:
Detailed Project Report Of Lighting System Energy Efficiency Improvement, For Dragon Palace Temple, Nagpur	Mar-18	Maharashtra Energy Development Agency (MEDA)	Team Leader	Commercial Building:
Electrical Safety Audit				
Electrical Safety Audit RBI Fort Mumbai	March-21	Reserve Bank of India- Fort Mumbai	Team Leader	Commercial Building
Electrical Safety Audit RBI Kharghar and CBD Belapur Unit	Sep-20	Reserve Bank of India Kharghar and CBD Belapur Building	Team Leader	Commercial Building
Electrical Safety Audit of 15 Hospitals under Vasai Virar Municipal Corporation	Apr-May-21	Vasai Virar Municipal Corporation	Team Leader	Hospitals
Electrical Safety Audit of 10 Hospitals under Mira Bhayander Municipal Corporation	Apr-May-21	Mira Bhayander Municipal Corporation	Team Leader	Hospitals
Electrical Safety Audit of more 27 Private Hospitals in Vasai Virar and Mira Bhayander region	Apr-May 21	27 Private Hospitals in Vasai Virar and Mira Bhayander Region	Team Leader	Hospitals
Electrical Safety Audit of ONGC Plant Uran	Jul-05	ONGC Uran	Team Leader	Office Building



Name of Assignment	Year	Client Name	Role	Type of Industry
Electrical Safety Audit of Indoamines Pvt Ltd Dombivali	Jul-20	Indoamines Pvt Ltd, Dombivali	Team Leader	Chemical Industry
Energy & Electrical Safety Audit Report Of Toll India Logistic Pvt. Ltd. Bhiwandi.	Jul-18	Toll India Logistics Private Limited, Bhiwandi	Team Leader	Logistic and Warehouse
Solar Feasibility Audit				
Solar Feasibility Study of ACG-10MWp Solar PV Project	Mar-19	ACG-Associated Capsules, Mumbai	Team Leader	Solar PV Plant
Primary Energy Audit & Energy Generation Study of 3MWp Grid Connect Solar PV Project Agrawal Group, Goa,	May-18	Agrawal Group, Goa	Team Leader	Solar PV Plant
Solar Feasibility Study of Voith	Oct-16	Voith Paper Fabrics India Limited, Faridabad	Team Leader	Solar PV Plant
Remaining Major Assignments				
Scoping Study of EE Technology Implementation in Dyes and Chemical Cluster, Vapi, Gujarat For UNIDO	2017-18	United Nations Industrial Development Organizations (UNIDO)	Team Leader	Dyes and Chemical Cluster
Investment Grade Energy Audit Report of Water Pumping Station & STP of Kolkata, Ahmedabad, Vadodara Municipal Corporation (More than 2500 Pumps)	2017-19	Energy Efficiency Services Limited (EESL)	Team Leader	Water
Investment Grade Energy Audit Report of Water Pumping Station & STP of PHED Jaipur, Rajasthan (105 Pumping Station+06 STP Plants, 550 Pumps)	2017-18	Energy Efficiency Services Limited (EESL)	Team Leader	Water Pumping



Name of Assignment	Year	Client Name	Role	Type of Industry
Topping Cycle Efficiency Evaluation Report Of Manas Agro Industries & Infrastructure, Wardha	Jan-17	Manas Agro Industries & Infrastructure, Wardha	Team Leader	Co-Generation Power Plant
Assessment Of Utilities Functional Adequacy For Plant And Recommendations Amcor Flexibles India Pvt. Ltd., Bharuch	Feb-18	Amcor Flexibles India Pvt. Ltd., Bharuch	Team Leader	Plastic Packaging Industry
Boiler performance Assessment of Candico India Ltd, Nagpur	Nov-16	Candico India Ltd., Nagpur	Team Leader	Food
				Industry
Boiler Efficiency test Report of Gujarat Alkalis And Chemicals Ltd.	Apr-17	Gujarat Alkalis And Chemicals Ltd. (GACL), Vadodara	Team Leader	Alkalis And Chemicals
Technical Report On Steam Generation And Evaluation Of Equivalent Cost Of Electricity At Sajjan India Ltd.	Oct-18	Sajjan India Ltd., Mumbai	Team Leader	Agro.
				Products
Recuprator Performance Assessment Of Sanvijay Rolling & Engineering Ltd.	Sep-18	Sanvijay Rolling & Engineering Ltd, Nagpur	Team Leader	Iron & Steel : Rolling Mill
Performance Assessment Of Cooling Tower Of Aarti Drugs Ltd. Tarapur MIDC	May-18	Aarti Drugs Ltd. Tarapur MIDC	Team Leader	Pharma
Preliminary Energy Audit Report Of Taj President, Cuff Pared	Aug-18	Siemens Limited, Mumbai	Team Leader	Commercial Building ; Hospitality
Preliminary Energy Audit Report Of Taj Mahal Place, Mumbai	Aug-18	Siemens Limited, Mumbai	Team Leader	Commercial Building ; Hospitality



Name of Assignment	Year	Client Name	Role	Type of Industry
Testing & Verification Report of Godrej ControlAir™ IFC Device for Godrej & Boyce Mfg. Co. Ltd.	Aug-18	Godrej & Boyce Mfg. Co. Ltd., Vikroli	Team Leader	IFC (Intelligent Flow Control System) Unit Manufacturing
Testing & Verification Report of MAC System For Forbes Marshall Pvt. Ltd., Pune	Jun-18	Forbes Marshall Pvt. Ltd., Pune	Team Leader	MAC (Master Air Control) Unit Manufacturing
Detailed Energy Audit of Casting Company.	Jul-16	Synergy Green India Pvt. Ltd., Kolhapur.	Team Leader	Iron & Steel :
				Sand Casting

Note: This do not include all the credentials and testimonials if required supporting qualification certificates, work orders and supporting credentials can be submitted





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Institution's Innovation Council (IIC)

In association with



SVKM's Institute of Technology, Dhule's
Department of Mechanical Engineering



&

Department of Applied Sciences and Humanities

IIC Impact Lecture Series: Session 2



Mr. Sanjay Desale

Chairman & M.D., Piyush Life Spaces Pvt. Ltd. Dhule

Topic: Real Estate Industry after Pandemic

Date: 07-10-2021 & **Time:** 10:30 AM

Link to join Session: <http://surl.li/aiscr>



Mr. Sachin Deshpande

Director, A.R.S. Energy Auditors, Mumbai

Topic: Entrepreneurship

Date: 07-10-2021 & **Time:** 02:00 PM

Link to join Session: <http://surl.li/aisco>

Registration Link: <https://forms.office.com/r/kNNvqquRav>

For Any Query Please Contact

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SVKM's IOT, Dhule

Dr. Nilesh P. Salunke

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Meeting Summary

Total Number of Participants= 132

Meeting Title

Meeting Start Time

Meeting End Time

Meeting Id

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Feedback Form_ GuestTalk_Mr. Sachin Deshpande_ARIS Energy Auditors Mumbai_ 07-10-2021_2pm

Feedback Form IIC Impact Lecture Series Session 2 Lecture 2 "**Entrepreneurship**" delivered by **Mr. Sachin Deshpande**; Organized by **Dept. of Mechanical Engineering** & Dept. of Applied Science and Humanities, **SVKM's Institute of Technology, Dhule** on 7th October 2021

* Required

1. Name *

2. Email ID *

3. Phone *

4. Category *

- Student
- Faculty
- Non-Teaching Staff

10/12/2021



5. Name of Institute *

6. Please rate talk

- 1: Low rating
- 2: Medium rating
- 3: High Rating *

	1	2	3
The session's objectives were clearly stated and met?	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Experts/Speakers have put good effort in explaining things to make me understand the topic ?	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
This session has increased my knowledge and skill in the discussed topic ?	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>

7. How was organization of Event ? *

- 1
- 2
- 3

8. Any other feedback *



10/12/2021





Preview Theme Share ...

Questions

Responses 87

Feedback Form_ GuestTalk_Mr. Sachin Deshpande_ARS Energy Auditors Mumbai_ 07-10-2021_2pm

87

Responses

02:25

Average time to complete

Active

Status

1. Name

87

Responses

Latest Responses

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"PRANAV patil"

"Gaurav Rajendra Patil"

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87

Responses

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Responses

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4. Category

